

# Business to Business

## Networking Event

### Environmental Services Association of Nova Scotia and Landscape Nova Scotia



April 8, 2009 from 3:00-7:30 pm at St. Mary's Boat Club

**3:00 – 3:30**    **Arrival and Registration**  
Networking

**3:30 – 3:50**    **Environmental Services Association Nova Scotia (Vice-President)**  
**Association Structure, Membership Capabilities, and Opportunities for Collaboration**  
*Adam Cooney will explain the structure and vision of the Association, highlight the 2009 Strategic Plan, discuss the types of services that ESANS members provide, and outline how ESANS best sees collaboration with members of Landscape Nova Scotia.*

**3:50-4:10**    **Landscaping Horticulture Association Nova Scotia (Chair of Environment committee)**  
**Association Structure, Membership Capabilities, and Opportunities for Collaboration**  
*Jeff Morton will discuss the Association's structure as it fits within both the local and national context, and propose collaborative business-to-business opportunities with ESANS' members.*

**4:10 – 4:30**    **Sustainability Perspective (King's Gardens and Environmental Services)**  
**Changes in Procurement, Policy, and Sustainable Practices**  
*Electing early retirement from HRM in late 2008, Stephen King's focus now includes the private and institutional sectors where he works on community and business sustainability and capacity building across Canada. He brings well over three decades of senior level parks, urban forestry, environmental assets, and facilities operation and management experience to his portfolio as well as extensive strategic policy and program development and implementation experience. Stephen will share some of this knowledge along with a snapshot of what is happening with the various levels of government and others towards new sustainability related policies, standards, and legislation and how members can best position and take full advantage of opportunities.*

**4:30 – 5:30**    **Power Hour – Open Networking (With Complimentary Appetizers)**  
Comments Captured on Suggestion Boards Will Direct the 5:30 Panel Discussion

**5:30 – 6:30**    **ESANS, LHANS, and Sustainability Perspectives**  
**Panel and Open Mike Discussion**  
*Themes: Progressive Policy and Barriers, Storm-Water Management, Wetland Creation, Bio-Remediation, Green Buildings, and more...*

**6:30 – 7:30**    **Power Hour – Open Networking (With Complimentary Appetizers)**